

Exhibit 1a
2013 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,400,955	100.0	100.0	100.0	304,223	100.0	100.0	100.0
no. employees unknown (3)	122,562	8.7	8.7	8.7	119,668	39.3	39.3	39.3
1 to 19 employees	95,626	6.8	15.6	15.6	112,882	37.1	76.4	76.4
20 to 49 employees	49,895	3.6	19.1	19.1	31,727	10.4	86.9	86.9
50 to 99 employees	45,678	3.3	22.4	22.4	16,089	5.3	92.2	92.2
100 to 249 employees	84,870	6.1	28.5	28.5	12,260	4.0	96.2	96.2
250 to 499 employees	72,438	5.2	33.6	33.6	4,717	1.6	97.7	97.7
500 or more employees	929,886	66.4	100.0	100.0	6,880	2.3	100.0	100.0
Manufacturers	839,180	59.9	59.9	100.0	74,398	24.5	24.5	100.0
no. employees unknown (3)	40,619	2.9	2.9	4.8	17,139	5.6	5.6	23.0
1 to 19 employees	8,236	0.6	3.5	5.8	24,254	8.0	13.6	55.6
20 to 49 employees	11,595	0.8	4.3	7.2	13,877	4.6	18.2	74.3
50 to 99 employees	16,164	1.2	5.5	9.1	8,007	2.6	20.8	85.1
100 to 249 employees	37,290	2.7	8.1	13.6	6,260	2.1	22.9	93.5
250 to 499 employees	46,395	3.3	11.4	19.1	2,277	0.7	23.6	96.5
500 or more employees	678,882	48.5	59.9	100.0	2,584	0.8	24.5	100.0
Wholesalers	303,477	21.7	21.7	100.0	101,493	33.4	33.4	100.0
no. employees unknown (3)	38,795	2.8	2.8	12.8	34,821	11.4	11.4	34.3
1 to 19 employees	60,447	4.3	7.1	32.7	48,643	16.0	27.4	82.2
20 to 49 employees	29,729	2.1	9.2	42.5	9,847	3.2	30.7	91.9
50 to 99 employees	15,591	1.1	10.3	47.6	3,980	1.3	32.0	95.9
100 to 249 employees	35,563	2.5	12.9	59.4	2,525	0.8	32.8	98.3
250 to 499 employees	16,404	1.2	14.0	64.8	882	0.3	33.1	99.2
500 or more employees	106,948	7.6	21.7	100.0	795	0.3	33.4	100.0
Other companies (4)	258,298	18.4	18.4	100.0	128,332	42.2	42.2	100.0
no. employees unknown (3)	43,148	3.1	3.1	16.7	67,708	22.3	22.3	52.8
1 to 19 employees	26,943	1.9	5.0	27.1	39,985	13.1	35.4	83.9
20 to 49 employees	8,570	0.6	5.6	30.5	8,003	2.6	38.0	90.2
50 to 99 employees	13,923	1.0	6.6	35.8	4,102	1.3	39.4	93.4
100 to 249 employees	12,017	0.9	7.5	40.5	3,475	1.1	40.5	96.1
250 to 499 employees	9,640	0.7	8.2	44.2	1,558	0.5	41.0	97.3
500 or more employees	144,057	10.3	18.4	100.0	3,501	1.2	42.2	100.0
Multiple location companies	1,059,682	75.6	75.6	100.0	28,500	9.4	9.4	100.0
no. employees unknown (3)	593	0.0	0.0	0.1	238	0.1	0.1	0.8
1 to 19 employees	5,660	0.4	0.4	0.6	2,787	0.9	1.0	10.6
20 to 49 employees	11,151	0.8	1.2	1.6	4,824	1.6	2.6	27.5
50 to 99 employees	20,892	1.5	2.7	3.6	4,921	1.6	4.2	44.8
100 to 249 employees	46,566	3.3	6.1	8.0	6,149	2.0	6.2	66.4
250 to 499 employees	56,305	4.0	10.1	13.3	3,462	1.1	7.4	78.5
500 or more employees	918,515	65.6	75.6	100.0	6,119	2.0	9.4	100.0
Manufacturers	729,816	52.1	52.1	100.0	9,806	3.2	3.2	100.0
no. employees unknown (3)	179	0.0	0.0	0.0	68	0.0	0.0	0.7
1 to 19 employees	229	0.0	0.0	0.1	308	0.1	0.1	3.8
20 to 49 employees	1,569	0.1	0.1	0.3	1,075	0.4	0.5	14.8
50 to 99 employees	5,181	0.4	0.5	1.0	1,712	0.6	1.0	32.3
100 to 249 employees	15,850	1.1	1.6	3.2	2,679	0.9	1.9	59.6
250 to 499 employees	36,792	2.6	4.3	8.2	1,590	0.5	2.4	75.8
500 or more employees	670,016	47.8	52.1	100.0	2,374	0.8	3.2	100.0
Wholesalers	163,360	11.7	11.7	100.0	8,558	2.8	2.8	100.0
no. employees unknown (3)	122	0.0	0.0	0.1	75	0.0	0.0	0.9
1 to 19 employees	4,233	0.3	0.3	2.7	1,392	0.5	0.5	17.1
20 to 49 employees	7,298	0.5	0.8	7.1	2,156	0.7	1.2	42.3
50 to 99 employees	8,172	0.6	1.4	12.1	1,766	0.6	1.8	63.0
100 to 249 employees	23,743	1.7	3.1	26.7	1,675	0.6	2.3	82.5
250 to 499 employees	14,123	1.0	4.1	35.3	737	0.2	2.6	91.2
500 or more employees	105,670	7.5	11.7	100.0	757	0.2	2.8	100.0

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Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of		Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
			Cum % of Known Value	Company Type Value (2)				
Other companies (4)	166,506	11.9	11.9	100.0	10,136	3.3	3.3	100.0
no. employees unknown (3)	293	0.0	0.0	0.2	95	0.0	0.0	0.9
1 to 19 employees	1,198	0.1	0.1	0.9	1,087	0.4	0.4	11.7
20 to 49 employees	2,284	0.2	0.3	2.3	1,593	0.5	0.9	27.4
50 to 99 employees	7,539	0.5	0.8	6.8	1,443	0.5	1.4	41.6
100 to 249 employees	6,972	0.5	1.3	11.0	1,795	0.6	2.0	59.3
250 to 499 employees	5,391	0.4	1.7	14.2	1,135	0.4	2.3	70.5
500 or more employees	142,830	10.2	11.9	100.0	2,988	1.0	3.3	100.0
Single location companies	341,273	24.4	24.4	100.0	275,723	90.6	90.6	100.0
no. employees unknown (3)	121,968	8.7	8.7	35.7	119,430	39.3	39.3	43.3
1 to 19 employees	89,966	6.4	15.1	62.1	110,095	36.2	75.4	83.2
20 to 49 employees	38,744	2.8	17.9	73.5	26,903	8.8	84.3	93.0
50 to 99 employees	24,787	1.8	19.7	80.7	11,168	3.7	88.0	97.1
100 to 249 employees	38,304	2.7	22.4	91.9	6,111	2.0	90.0	99.3
250 to 499 employees	16,133	1.2	23.5	96.7	1,255	0.4	90.4	99.7
500 or more employees	11,371	0.8	24.4	100.0	761	0.3	90.6	100.0
Manufacturers	109,364	7.8	7.8	100.0	64,592	21.2	21.2	100.0
no. employees unknown (3)	40,439	2.9	2.9	37.0	17,071	5.6	5.6	26.4
1 to 19 employees	8,006	0.6	3.5	44.3	23,946	7.9	13.5	63.5
20 to 49 employees	10,026	0.7	4.2	53.5	12,802	4.2	17.7	83.3
50 to 99 employees	10,983	0.8	5.0	63.5	6,295	2.1	19.8	93.1
100 to 249 employees	21,440	1.5	6.5	83.1	3,581	1.2	20.9	98.6
250 to 499 employees	9,603	0.7	7.2	91.9	687	0.2	21.2	99.7
500 or more employees	8,866	0.6	7.8	100.0	210	0.1	21.2	100.0
Wholesalers	140,117	10.0	10.0	100.0	92,935	30.5	30.5	100.0
no. employees unknown (3)	38,673	2.8	2.8	27.6	34,746	11.4	11.4	37.4
1 to 19 employees	56,215	4.0	6.8	67.7	47,251	15.5	27.0	88.2
20 to 49 employees	22,431	1.6	8.4	83.7	7,691	2.5	29.5	96.5
50 to 99 employees	7,419	0.5	8.9	89.0	2,214	0.7	30.2	98.9
100 to 249 employees	11,819	0.8	9.7	97.5	850	0.3	30.5	99.8
250 to 499 employees	2,281	0.2	9.9	99.1	145	0.0	30.5	100.0
500 or more employees	1,278	0.1	10.0	100.0	38	0.0	30.5	100.0
Other companies (4)	91,792	6.6	6.6	100.0	118,196	38.9	38.9	100.0
no. employees unknown (3)	42,856	3.1	3.1	46.7	67,613	22.2	22.2	57.2
1 to 19 employees	25,744	1.8	4.9	74.7	38,898	12.8	35.0	90.1
20 to 49 employees	6,286	0.4	5.3	81.6	6,410	2.1	37.1	95.5
50 to 99 employees	6,385	0.5	5.8	88.5	2,659	0.9	38.0	97.8
100 to 249 employees	5,045	0.4	6.2	94.0	1,680	0.6	38.5	99.2
250 to 499 employees	4,249	0.3	6.5	98.7	423	0.1	38.7	99.6
500 or more employees	1,227	0.1	6.6	100.0	513	0.2	38.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.